



BRITISH-AMERICAN TOBACCO COMPANY LTD

A member of the B.A.T Industries Group

4. B. H.

Registered Office:
PO Box 482 Westminster House
7 Millbank London SW1P 3JE
Telephone: 01-222 1222
Telex: 27384 BATT08 G

6th February 1985

B.A.T (U.K. and Export) Limited
Export House
WOKING
Surrey

Dear Sirs,

Management of International Brands

We refer to our Agreement of even date herewith concerning the Management of International Brands.

For the purpose of clarification we confirm that the expense of the limited sales operations referred to in Clause 4(3) of the Agreement will be the subject of further discussion. However as a temporary measure and until this matter has been finally resolved we will undertake responsibility for the costs of limited sales operations in those countries in which associated or subsidiary companies of BATCo are based and you will take responsibility for any costs in those countries in which there is no BATCo associated or subsidiary company.

Please confirm your acceptance of the above by signing and returning the attached copy of this letter.

Yours faithfully,

Director
For and on behalf of British-American
Tobacco Company Limited

We hereby agree to the terms of this letter

Dated 28 FEB 1985

For and on behalf of B.A.T. (U.K. and Export) Limited

Incorporated in London Number 14974 Cables: Vehicular London SW1

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