



BRITISH-AMERICAN TOBACCO COMPANY LIMITED

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TO:	Sandy Piro
COMPANY:	Imperial Tobacco Ltd
FROM:	Terri Harwood.
DATE:	21-11-91
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If you have any query relating to this transmission, please call:

0784 448231

MESSAGE: Thank-you for your fax replying to my telex of the 05-11-91. I have just started at B.A.T and unfortunately have found a number of problems, relating to Canada. The brands that I mentioned before, which I have detailed on the next page don't seem to have ever been updated on our system. Could you please fill in a Stats 3B form for each brand and send them to me. The sales figures for these brands are also very varied i.e. some months have no figures while some months have reasonably high figures. Please could you also explain why some brands with the same description but different product codes, have two sets of sales figures. (detailed next page). Thank-you (Terri Harwood)
D.G. Chambers Statistics Manager.

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