

CANADA DUTY FREE

BRAND: SEFK

1.95 C\$ = £1

PRICE STRUCTURES

	ALLDERS	UCS	DFS
DUTY FREE RETAIL (200)	21.99	21.99	21.99
NET WHOLESALE (1000)	33.37	29.50	31.9
DISCOUNT	2.13	6.0	3.6
GROSS WHOLESALE (1000)	35.5	35.5	35.5
INTERNAL FREIGHT	0.5	0.5	0.5
CIF (C\$)	35	35	35
10% ITC COMMISSION ON FOB (C\$)	3.43	3.43	3.43
CIF (£)	17.95	17.95	17.95
FREIGHT	.32	.32	.32
INSURANCE	.04	.04	.04
FCB	17.59	17.59	17.59
UK FREIGHT	.10	.10	.10
GSV	17.49	17.49	17.49
NSV (LESS RCD)	14.64	12.65	13.88
RCD	2.85	4.84	3.61

AVERAGE NSV = £13.74

DGN:SCR/DN-231

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