

Please copy to Mr Hedonshaw
Mr MacLean ✓

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Imasco

STRICTLY CONFIDENTIAL

3rd January 1978

Dr. R.J.K. Shepherd,
Research Liaison Manager,
Imperial Tobacco Limited,
Lombard Street,
BRISTOL BS99 7JR

Dear Dr. Shepherd,

SWEETENED CIGAR TIP

The idea of a once for all royalty was floated merely because the whole deal is rather small. But I do not think a maximum for total royalty coupled with a sliding scale could possibly be acceptable to us.

With kind regards,
Yours sincerely,

S.J.GREEN

GRUPPO D'CENTRO	
Date:	12 JAN 1978
To:	_____
From:	_____
Subject:	_____

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