

ITCO. Canada

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15th May, 1972

B. Dansereau, Esq. Q.C.,  
Imasco Limited,  
P.O. Box 6800,  
Montreal P.Q.,  
Canada.

Dear Bernard,

Notary Tobacco Dryer

As you are aware, some time ago I recently visited this office and during his discussions with our Engineering Department the question of overseas protection covering the above invention was raised.

When you first wrote to us on this subject we did not appreciate that this was an invention that emanated from "Company X" as this would obviously affected any decision that was reached. It was a decision that B.A.T. will share the patent cost of such inventions for certain countries, we now feel that patent protection should be sought in Germany and the United Kingdom in addition to the applications that are filing in the U.S.A. and Canada.

In order that full consideration can be given to protecting this subject matter elsewhere, we should like to have the benefit of your views on the potential of this invention and also we should like to know the areas in which you feel there might be a market for this particular machine.

Yours sincerely,

c.c. Mrs. U. Ende

*[Signature]*

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