

Additional Comments on Subjects

A. B.A.T Industries Review/B. Operating/Associated Company Reviews

- MCCARTY - More informative than before, very valuable.
- WIDDUP - Very valuable, but was confused as to where future strategies for 5 Year Plan should be included in item B or item L(Company Strategies). If it should be included in item B, there should be more time allowed.
- BRUELL - More emphasis on specific issues facing overseas delegates in their respective environments.
- GARRAWAY - Reduce time devoted to Operating Group information on first day.
- LONG - Very good, exchange of information adequate.

C. Smoking Issues/D. Tobacco Key Issues/Implications

- SUMNER - One or two fundamental tobacco key issues would have produced a more productive session. Too great to cover any one of topics outlined at any great depth.
- PARÉ - Particular useful.
- WIDDUP - Significant decision made with regard to COHORT analysis.
- BEST - Would have found additional material on Dr. Thornton's speech very helpful. More material should be circulated before conference to aid delegates.
- BRUELL - Would reduce number of issues covered by Tobacco heading and try to be more selective.
- WORLIDGE - Least effective talk. Setting up and summary not clear. Was Thornton the right man to present the talk?

E. Public Affairs Issues/F. Personnel Issues

- ERICHSEN - Could have achieved a better degree of achievement if preparation had been more intensive and discussion broader.
- MCCARTY - Didn't think Personnel invoked a great deal of discussion, although a difficult topic, considering its importance. Response good to a more definitive Public Affairs programme.
- SUMNER - Well laid out and presented but shortage of time for discussion on important issue. Personnel extremely well conducted.
- WIDDUP - Public Affairs raised interesting points. Some procedures in Management Succession Planning were amended as a result of GLD's paper.
- BEST - In Personnel it might be interesting to focus on aspects of personal incentives and Remuneration Package appropriate to territory/needs.
- DENNIS - Discussion on Public Affairs/Personnel helpful.
- GARRAWAY - Would have liked Public Affairs to be dealt with more thoroughly plus more participation from delegates. Management Selection and Development could have had more preparation from delegates and a fuller exchange of ideas.
- LONG - Public Affairs rather hesitant start.
- WORLIDGE - Less progress made on Public Affairs. Should Mr. Richardson attend?

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