

SECRET



# BAT INDUSTRIES

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Incorporated in Great Britain

From the Chairman

4th January 1989

Mr. M.S. Wilson,  
Group Chief Executive,  
Allied Dunbar Assurance plc,  
Allied Dunbar Centre,  
SWINDON,  
SN1 1EL

Dear *M. Wilson*

At intervals of about two years, we hold a Chairman's Advisory Conference, attended by the Board and Chief Executives of the major overseas subsidiaries and associates, at which we discuss the current situation and proposed strategies for the Group.

As its name suggests the conference, which lasts for a week, is an advisory rather than a decision making meeting. It is aimed at providing an opportunity for the interchange of information and views between the delegates and in developing a consensus on the optimum directions of development for the Group. Since wives are invited, it also provides an opportunity to extend the social contacts between the delegates.

I hope that you and Mary will be able to attend the next conference which has been arranged for Sunday, 7th May to Friday, 12th May 1989 in Rio de Janeiro.

The conference will be hosted by Souza Cruz, who through Mr. Light their Public Affairs Director, will be responsible for arranging hotels and for any visits which delegates may wish to make to their operations either before or after the conference. Mr. Brookes, the Company Secretary will be responsible for liaison in London and for arranging travel. They will be writing to you regarding these arrangements.

The work programme for the conference is my own responsibility and I am enclosing a draft of this for your information. I shall be writing to you in more detail on this during the next few weeks.

I hope you are able to attend the conference. I think you would find it interesting and I would certainly value your contribution to the discussions.

Yours sincerely,

*P. Sheehy*  
P. Sheehy

Enclosure

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