

"A meeting of the Tobacco Strategy Group was held on Thursday 10th March 1994.

39. **Mr Kohnhorst** presented a chart showing technical plant utilisation. It was agreed that it would be more useful if the measure was indexed. 100 should represent theoretical maximum capacity, and the chart should set out the factors reducing each factory's measure below 100, including legal restrictions and cost penalties as well as sales shortfalls. **Mr Etedgui** will work with **Mr Kohnhorst's** team to develop this, and a way of incorporating planned capital expenditure. Each manufacturing entity should then send this information to **Mr Kohnhorst.**"

Subsequent to the meeting, **Mr Sandefur** spoke to **Mr Herter**, and it was agreed that the responsibility for collecting Group Manufacturing Capacity requirements would pass from **Mr Kohnhorst** to **Mr Davis**, since most of the manufacturing plants are the responsibility of **BATCo.**

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