

22nd November, 1971

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S.J. Green, Esq.  
Imperial Tobacco Products Limited,  
P.O. Box 8500,  
MONTREAL, QUEBEC, CANADA

Dear Bob,

We have had a rather mystifying approach in Sidney from one of your countrymen, Professor Neville H. Shackleton of the University of British Columbia. He has contacted, by telephone, several members of this Department and offered gratis copies of a monograph, "The University of British Columbia International Tobacco Technological, Analytical, and Developmental Research Survey". He follows this offer with a request for cigarettes for comparative testing. I have asked him for information on the nature and purpose of this testing, without receiving much enlightenment (see enclosed correspondence).

I am writing to you with the thought that if Professor Shackleton is working in the field of tobacco technology in Canada, he will be known to you. If this is the case, could you advise me of the nature and legitimacy of his activities? The fact that he has chosen such an unusual and unprofessional means of approaching our Company has aroused my suspicions.

I shall be grateful for any information you can provide.

Yours sincerely,

*Neil Nicholls*

(P. G. Nicholls)  
DEPARTMENT MANAGER, RESEARCH &  
DEVELOPMENT DEPARTMENT

a.c. Dr. S.J. Green

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