

VIA AIR MAIL



BROWN & WILLIAMSON TOBACCO CORPORATION

1600 West Hill Street · Louisville, Kentucky 40201

December 2, 1966

Research & Development
Recd: 3 DEC 1966
468-2

Dr. D. G. Felton
Research & Development Establishment
British-American Tobacco Co. Ltd.
Regents Park Road
Southampton
England

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Dear Geoff:

JANUS AIRFERM SAMPLE

Fermentation of the JANUS AIRFERM sample has not proceeded as rapidly as we had anticipated. However, we do believe that we are in a position now to give you some idea of the possible shipping date.

The problem in fermentation involves an inability to get the sugar level as low as we would like to have it prior to bacterial fermentation. Since time is a big factor, we have decided to split the tobacco in two parts, on one of which we will continue using anaerobic yeast fermentation and the other we will inoculate with bacteria on Tuesday, December 6. The bacterial fermentation should be complete by the week of December 12 and we anticipate shipping, via air freight, 200 pounds of this tobacco no later than December 16. The remainder of approximately 2,300 pounds (unfermented equivalent) will be shipped in the normal manner. We feel that this is necessary in order to get the tobacco to you in time to make the necessary cigarettes for the toxicity studies. According to our Traffic Department, the 200 pounds of tobacco should arrive in England by December 19 or 20.

As you will gather from the above, we are not at all certain that the bacterial fermentation will proceed smoothly because of the high sugar content of the tobacco at this time. However, we will hope that things will work out satisfactorily and that the schedule can be met.

With kind regards,

cc: Dr. S.J. Green
Dr. R. A. Sanford
RBG/nw

Sincerely yours,
R. B. Griffith
R. B. Griffith

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