

PHILIP MORRIS

The Basic Financials

\$ millions

Operating Income	1986	1990	1991	1992	Q1 1993 % Change
Total	3775	8730	9910	10960	+8.6%
Non Tobacco	917	3130	3442	3757	+13.5%
US Tobacco	2366	4206	4774	5185	-1.1%
International Tobacco	492	1394	1694	2018	+18%
Total Tobacco	2858	5600	6468	7203	+5.8%
%	76%	64%	65%	66%	-

Note:
Quarter 1 1993

US Shipments -1.1% (Marlboro -8.3%)
International Shipments + 14.9%

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