

JOHN PLAYER SPECIAL

<u>DOMESTIC</u>	1990	JAN-JUNE 1991	JAN-JUNE 91 VAR.% VS JAN-JUNE 90	JAN-JUNE VAR.% VS BUDGET	YEAR END ESTIMATE	YEAR BUDGET	VAR.% VS BUDGET
<u>DOMESTIC UK£</u>							
SOUTH AFRICA	475.0	222.3	-6.9%	-13.4%	540.0	540.0	0.0%
AUSTRALIA	159.9	124.7	45.5%	-9.6%	415.0	415.0	0.0%
CANADA	129.0	55.0	0.2%	0.0%	110.0	110.0	0.0%
CANARY ISLANDS	20.6	11.9	40.0%	28.0%	19.4	15.9	2.6%
CYPRUS(GREEK)	7.2	2.5	-16.7%	-32.4%	7.7	9.0	-14.4%
NEW ZEALAND	2.6	0.6	-60.0%	-45.5%	1.0	2.3	-56.5%
MALAYSIA	67.4	100.0	-	29.9%	218.0	285.2	-23.0%
OTHERS	0.2	0.1	0.0%	-50.0%	0.2	0.1	100.0%
<b>TOTAL DOMESTIC VIRGINIA</b>	<b>861.9</b>	<b>517.1</b>	<b>31.7%</b>	<b>-4.4%</b>	<b>1311.3</b>	<b>1376.5</b>	<b>-4.9%</b>
<u>DOMESTIC US\$</u>							
BRAZIL	96.5	47.7	-8.4%	4.4%	100.0	97.5	3.1%
VENEZUELA	25.6	27.5	336.5%	239.5%	61.6	17.1	260.2%
FINLAND	17.9	8.8	-37.6%	-32.6%	14.6	22.2	-34.2%
CHILE	3.3	0.0	-100.0%	-	0.0	0.8	-
PANAMA	1.5	0.3	-62.5%	-66.7%	0.8	1.2	-33.3%
<b>TOTAL DOMESTIC US\$</b>	<b>144.8</b>	<b>81.3</b>	<b>13.2%</b>	<b>28.4%</b>	<b>177.0</b>	<b>137.5</b>	<b>28.7%</b>
<b>TOTAL DOMESTIC VIR + US\$</b>	<b>1209.8</b>	<b>683.5</b>	<b>20.0%</b>	<b>-0.9%</b>	<b>1658.3</b>	<b>1686.6</b>	<b>-1.6%</b>
<u>LICENCE - US\$</u>							
MEXICO	203.1	85.1	-19.1%	0.1%	170.0	170.0	0.0%
<b>TOTAL LICENCE US\$</b>	<b>203.1</b>	<b>85.1</b>	<b>-19.1%</b>	<b>0.1%</b>	<b>170.0</b>	<b>170.0</b>	<b>0.0%</b>
<u>EXPORT/DUTY FREE VIRGINIA</u>							
	1990	JAN-JUNE 1991	JAN-JUNE 91 VAR.% VS JAN-JUNE 90	JAN-JUNE VAR.% VS BUDGET	YEAR END ESTIMATE	YEAR BUDGET	VAR.% VS BUDGET
BATUK&E	369.3	137.6	-22.0%	-14.9%	301.5	354.5	-14.9%
- FAR EAST	31.4	11.0	-41.8%	-38.9%	N/A	36.0	N/A
- EUROPE	313.5	104.4	-28.2%	-14.8%	N/A	277.0	N/A
- MIDDLE EAST	2.2	1.6	23.1%	-15.8%	N/A	3.5	N/A
- AFRICA	8.7	3.2	-45.8%	-74.4%	N/A	21.4	N/A
- W. HEMISPHERE	13.5	17.4	255.1%	155.9%	N/A	16.1	N/A
SINGAPORE	14.3	3.5	-57.3%	-59.3%	17.2	17.2	0.0%
HONG KONG	10.2	16.8	194.7%	0.0%	33.6	33.6	0.0%
AUSTRALIA	11.5	5.9	5.4%	0.0%	11.5	11.5	0.0%
PANAMA	10.1	4.4	-42.9%	-38.9%	13.0	14.5	-10.3%
CYPRUS(GREEK)	3.7	0.9	-50.0%	-40.0%	1.5	3.5	-60.3%
CANADA	1.6	0.4	-50.0%	0.0%	1.0	1.0	0.0%
MAURITIUS	0.7	0.7	75.0%	133.3%	1.0	0.7	42.9%
SOUTH AFRICA	4.8	3.2	60.0%	52.4%	6.5	4.5	44.4%
OTHERS	1.6	0.6	-25.0%	0.0%	1.1	1.2	-8.3%
<b>TOTAL EXP/DF -VIR</b>	<b>427.8</b>	<b>174.0</b>	<b>-16.9%</b>	<b>-15.2%</b>	<b>387.9</b>	<b>442.3</b>	<b>-12.3%</b>
<u>EXPORT/DUTY FREE -US\$</u>							
BATUK&E	381.4	272.7	30.6%	10.4%	593.2	537.3	10.4%
- FAR EAST	369.1	257.8	24.2%	6.7%	N/A	305.0	N/A
- EUROPE	12.3	14.9	1046.2%	547.8%	N/A	24.5	N/A
- W. HEMISPHERE	0.0	0.0	-	-100.0%	N/A	7.3	N/A
<b>TOTAL EXP/DF -US\$</b>	<b>381.4</b>	<b>272.7</b>	<b>30.6%</b>	<b>10.4%</b>	<b>593.2</b>	<b>537.3</b>	<b>10.4%</b>
<b>TOTAL EXP/DF -VIR+US\$</b>	<b>809.2</b>	<b>446.7</b>	<b>6.8%</b>	<b>-1.2%</b>	<b>981.1</b>	<b>979.6</b>	<b>0.2%</b>
<b>GRAND TOTAL</b>	<b>2019.0</b>	<b>1130.2</b>	<b>14.4%</b>	<b>-1.0%</b>	<b>2639.4</b>	<b>2665.6</b>	<b>-1.0%</b>

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