

To Mr. B.D. Bramley

**Tobacco Strategy Group**

I enclose the minutes of the TSG meeting, held on 2nd December 1992. I thought it might be of help for me to write to you regarding the issues you agreed to follow-up after the meeting, in preparation for the next meeting due to be held on Wednesday, 24th February 1993. Please note that the starting time of the meeting will be changed to 9.00 a.m.

According to my notes, these are:-

1. Ask Mr. Rembiszewski to reassess BATCo.'s approach to France, once the result of Project Talisman is clear (minute 7, 3rd September minutes).
2. Remind managers to make nominations for Leaf Level I Modules, commencing in 1993, direct to Brazil by 1st February 1993 (minute 5).
3. Address the training of Personnel specialists through the annual Human Resources meeting (minute 6).
4. Ensure that, with regard to the career development of blenders (minute 8):-
  - if there are no career opportunities, blenders are paid as well as specialists;
  - they should be seen more as product developers and have a much better knowledge of the total product, including R&D;
  - where there are no or few blenders in the training phase, a long term recruitment plan must be drawn up.
5. Provide a team to evaluate the opportunity in Kazakhstan (minute 10).
6. Study the Export Profitability paper and pass any comments direct to Mr. Allvey (minute 26).
7. Make a joint proposal along with Brown & Williamson and Souza Cruz for one person to be responsible for the Colombian market (minute 31).
8. Report on the position with respect to trademarks in NAFTA (minute 35).
9. Present a more detailed plan on the strategy for John Player Special (minute 38).
10. Present a full report on the European Manufacturing Location Strategy (minute 46).

*Hilary Barton.*

H.C. Barton

HCB/djs  
11th December 1992

Enclosure

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BATCO CONFIDENTIAL - CATEGORY I: MINNESOTA TOBACCO LITIGATION.

**BATCo document for Province of British Columbia 25 October 1999**