

PRIVATE & CONFIDENTIAL

TOBACCO DIVISION BOARD OF MANAGEMENT

Minutes of the meeting held on Thursday, 19th June 1975 at 10.30

Present: Mr. F. Macadam (Chairman)
Mr. I.B.D. Bluett
Mr. C.G. Bowra
Mr. N.W. Goddard
Dr. S.J. Green
Mr. E.J. Symons
Mr. R.St.C. Walmisley

In attendance: Mr. E.G. Pearson (Secretary)
Mr. H.A. Morini

Absent: Mr. J.T. Husbands
Mr. C.H. Stewart Lockhart
Mr. P. Sheehy

Also attended: Mr. G.L. Dennis
Chief J.O. Udoji

C.353 Nigeria

Chief J.O. Udoji reported.

Politically, the military regime is progressive and benevolent but bureaucratic and not popular but stable; and our investment is secure. The economy, based on oil, is booming and presents opportunities for diversification. The climate is favourable for an increase in public participation from the present 10% to 40%.

Low factory productivity flows from low morale and requires a change of attitude by the whole management. African managers do not sufficiently identify with management. There is a need for continuous education and better communication on the responsibilities and involvement of managers.

C.354 Sierra Leone

Reference: Minute C.348 of 12th June.

Mr. Bluett reported that he will submit a list of candidates for the post of No.1 in Sierra Leone at the TDB meeting on 26th June.

C.355 Indo-China

Reference: Minute C.350 of 12th June.

It was reported that, of the expatriates formerly in Cambodia and Vietnam:-

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Cambodia:-

- E.G. Nazzari - on full pay until retirement on 11.01.75
- L.R. Ysselstein - Production Assistant, Nicaragua.
- D.B. August - Finance Coordinator, Indonesia.

Vietnam:-

- D.A.S. Bradney)
- J.S. Thompson) declared redundant.
- J.C. Downie - Territorial Leaf Adviser, Millbank.
- J. Speers - a note will be submitted to EEE suggesting transfer to Millbank as P.A. to Production Manager.
- W.G. Woods - Mr. Symons still trying to find a job for him.

C.356 India

It was agreed to recommend to the CFC that the PG of Mr. R.C. Burns be, with effect from 1st April 1975, as set out in the list attached to Mr. De Wilton's note of 11th June.

C.357 Germany

Reference: MCP Form dated 18th June.

It was agreed to recommend to the CFC that Interversa construct two leaf stores, one at Ahrensburg and the other at Bayreuth at a cost of DM. 7,365,000 (£1,353,000).

C.358 B&W International Operations

Reference: the internal notice and press release issued by B&W concerning the setting up of B&W International Operations Department.

It was noted that the Secretary is preparing a draft organisation circular.

C.359 US - Bogart Filters

Reference: Mr. McCarty's letter of 10th June.

The introduction of Bogart Filters was noted. This 100 mm cigarette manufactured by Rosen Enterprises consists of roasted cocoa bean shells and contains no nicotine and very low tar. List price is \$22.00 per M compared with B&W 100 mm brands at \$12.50 per M but it is understood that the retail price is the same. Mr. Macadam will investigate the pricing.

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