

R L O ELY ESQ  
R HADDON ESQ

L C F BLACKMAN

LCFB/SM

14 JANUARY 1981

I am sorry to have taken so long to produce the simple proforma I promised you when we last met.

The attached is a first cockshy of what I believe to be the relevant potential response of appropriate distributors; please feel free to tear it about.

I suggest that once we agree who does what, then we make it clear to distributors exactly how they should handle the matter. This would apply particularly to Associate Companies wanting to release the document to third parties. In this context, I think Bob's draft letter of 8 January 1981 only needs an additional sentence or two.

You will note that Legal Department does not figure in the proposed distribution list. This is because I have already sent copies to Ernie Pepples, and I am not sure whether there are any other Legal recipients imminent at this stage. We must make it clear, however, to Legal Department that they are more than free to act as they see fit!

L C F BLACKMAN

ENC

109842378

CENTRAL RESEARCH & DEVELOPMENT BROCHURE

CIRCULATION

In all cases by hand or personal letter

	TOBACCO DIVISION			BAT INDUSTRIES			
	LCFB	DIRECTORS AS APPROPRIATE	LEAF	PRODUCTION	HEADS OF PUBLIC AFFAIRS	PURCHASING	PUBLIC AFFAIRS
NO 1's BAT OP COS					Far East done by Co-ordinators		
RESEARCH CENTRES	Done						
M'BANK STAFF C	✓ RLOE						
LEAF SUPPLIERS			✓				
PAPER SUPPLIERS						✓	
PACKAGING SUPPLIERS				✓			
MACHINERY SUPPLIERS				✓			
FILTER TOW "						✓	
BAT IND. DIVS.							✓
BAT NON-TOB UK							✓
BAT NON-TOB OVERSEAS							✓
COMPETITORS UK	✓	AND/OR	✓				
COMPETITORS OVERSEAS	Via Associates?						
INFOTAB/ICOSI					✓		
TAC		CHSL?					
PRESS - MEDICAL	✓						
- TRADE	?				?		
TOB. ORGANISATIONS					✓?		
GOVN'T DEPTS UK	? DGP						
GOVN'T DEPT'S OVERSEAS	Associates						
RES. ORGN'S UK	✓ or GR&DC						
RES. ORGN'S OVERSEAS	Associates						
RES. MED. UK	✓ or GR&DC						
RES. MED. OVERSEAS	Associates?						
UNIONS (UK&E)				Via Production Div.			

109842319