



B.A.T (SUISSE) S.A.
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LC.F.B.
27 FEB 1980
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FILE

Dr. S.R. Evelyn
British-American Tobacco Co. Ltd.
G.R. & D.C.
Regent's Park Road
GB - SOUTHAMPTON SO9 1PE

V. RÉF.

N. RÉF.

WF/bg

25th February, 1980

Dear Sam,

FILTRONA SMOKING MACHINES 300/302

Thank you very much for your letter of 14th February enclosing the Minutes of your discussions with Filtrona on 12th February. We are most thankful to you for all the efforts you are undertaking to try to solve this difficult problem.

If I may be quite frank, it seems that Filtrona are not showing immense goodwill to straighten things.

In any case, what we here need most urgently is a letter from Filtrona stating that their Model 302 is technologically more advanced compared to their Model 300. We would agree only to use this letter if legally attacked. We would also, maybe, need to show it to some cantonal chemists if they were, after 15th November 1980, to query the figures we print on packs. This could well happen as we have over 20 cantons in this country and some of these chemists may well have bought or intend to buy machines different from the 302.

I thank you very much in advance for trying to obtain this letter as soon as possible.

I now revert to paragraph 3 of your letter and we would wish to remain anonymous vis-à-vis Filtrona as far as the 300 machine is concerned. We do not mind suffering a few more days delay and we look forward to receiving it by airfreight in the beginning of April.

Many thanks again for your useful assistance.

Yours sincerely,

B. Grove

c.c. Dr. L.C.F. Black *LB*
R.A. Crichton, Esq.
A.L. Heard, Esq.

PP W. Fankhauser

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