

IFES/SJB

16th November 1983

Mr. R. F. Gilderdale,  
Nobleza-Piccardo S.A.I.C.yF.,  
Casilla de Correo 699,  
1000 Buenos Aires,  
Argentina.

Dear Robin,

We have been contacted by IMASCO, our Associated Company in Canada, who own certain patents in North America relating to cigarette machinery/processes. IMASCO has licensed these patents to Cardwell.

I know that Mr. Hotchkiss of Cardwell is visiting you on 28th November to discuss the question of your constructing a number of machines in the Argentine. These are machines with respect to which IMASCO holds the patent rights in North America and IMASCO is concerned to ensure that its industrial property rights are adequately safeguarded in the Argentine. We would be grateful should you decide to proceed with Cardwell if you could liaise with Mr. Hotchkiss and Roger Ackman of IMASCO in Canada with respect to protecting IMASCO's position in your country. Presumably this would involve IMASCO filing for patents or validation patents in the Argentine or perhaps it is simply a question of ensuring that the confidentiality of any know-how, etc., is maintained.

Many thanks for your assistance.

Best regards,  
Yours sincerely,

  
I. F. D. Stewart

c.c. Mr. N. B. Cannar ✓

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