

for PAMELA

LU MAURIER and PETER JACKSON

Check

1. That we own marks in countries specified
2. Which of these markets have licenses

Appendix A.

LU MAURIER

1. All marks owned by Peter Jackson (O) Ltd

However,

The Grenadines - Reg. No 28/1957 Lapsed in 1986 and application not filed.

Trinidad + Tobago - found another Reg. No. 8299.

Caracas/Margarita - found under Venezuela, Reg. Nos. 27413 and 117940

B. Virgin Is. - found another Reg. No. 1961 which appears in your list under St. Croix / St. John / St. Thomas.

St. Thomas - Reg. No. 186358 Lapsed in 1986.

2. St. Lucia - no license

St. Kitts - TM records TTL licensee ~~11/01/1981~~, not recorded (not found in Agreements)

St. Vincent - no license

The Grenadines - no license

^{+ Carriacou} Trinidad + Tobago - WITCO Reg. User of LU MAURIER (found in Agreements)

Turks & Caicos Is. - no license

^{2000/01/01} * U.S.A. - TM records TTL Licensee 15/04/1982, not recorded (not found in Agreements)

¹⁹⁸² ** Caracas/Margarita - C.A. Og. Rigott Licensee 1/07/1982, not recorded, licensed to manufacture (Ven).

British Virgin Is. - no license

St. Croix / St. John / St. Thomas - no license

¹⁹⁸² Bahamas - TTL licensee

Bermuda - TTL

¹⁹⁸² Bahamas - ¹⁹⁸² TTL licensee - de A. Realis.

* in name of Brown & Williamson (1st Party) in Agreements

** in Agreements license dated 05/11/1982

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Free = sell to law
 Canada, Taiwan
 & other
 (not Trinidad)

PETER JACKSON

1. All marks owned by Peter Jackson (O) Ltd

However

Martinique (France) - Label mark is Application no. 163223.

2. Antigua - no license

Bahamas - ITL licensed to manufacture

Barbados - ~~no license~~ no license

Bermuda - ~~no license~~ no license

Caymans. - no license

Martinique - no license

St. Lucia - no license

St. Kitts - no license

U.S.A. - no license

Carriacou

Antigua

Barbados

Belize

Dominica

Grenada

Guayana

Jamaica

Martinique

St Kitts - St. Christopher & Nevis

St. Lucia

St. Vincent & the Grenadines

Trinidad & Tobago

Bahamas (Cayman)

Appendix B. Haiti
 Suriname
 Guayana Francesa

No license for either W MAURIER or PETER JACKSON - Antigua, Aruba, Belize, Colombia, Costa Rica, Cuba, Curacao, Dominican Rep., Haiti, Mexico, Panama, Peru, St. Maarten, Turks & Caicos, USA, Virgin Islands/St. Thomas, Virgin Islands/St. Croix.

LICENCES found

Bahamas - ITL to manufacture W MAURIER and PETER JACKSON

Bermuda - ITL Reg. User of W MAURIER

Brazil - Souza Cruz to manufacture W MAURIER

JAMAICA - Machado/CCoys to manufacture/Reg. User of W MAURIER; Reg. User of PETER JACKSON

Martinique - see under Venezuela.

Trinidad - WITCO Reg. User of W MAURIER

Venezuela - CA Cigarrera SpA to manufacture W MAURIER

(Barbados) - ITL Reg. User of W MAURIER; BAT BARBADOS Reg. User of W MAURIER SUPERKINGS

USA - ITL

DEL 15/06/1990

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Check sales of LU MAURICE and PETER JACKSON L² & L.F.

A.

Out of all territories given, only have details of sales to following:

| Country | Brand | Sales in mille (C,000) | | | |
|---------------------------|-------------------------------------|------------------------|---------|---------|----------------|
| | | 1985 | 1986 | 1987 | 1988 |
| U.S.A., Ex. Canada | LU M KS, LIGHTS KS | 9,570 | 20,040 | 16,950 | 21,965 |
| Bahamas, Ex. Canada | LU M KS, LIGHTS KS | 4,350 | 3,130 | 9,890 | 12,050 |
| Barbados Com., Ex. Canada | LU M LIGHTS KS | 555 | 466 | 483 | 420 |
| Barbados L.F., Ex. Canada | LU M LIGHTS KS | 695 | 543 | 504 | 607 |
| Trinidad Com. | LU M KS, MENTHOL KS, SPECIAL MIX KS | 855,340 | 796,622 | 742,945 | 622,717 |
| Trinidad L.F. | | 10,099 | 12,022 | 10,043 | 15,723 |
| Brazil | LU M SCS | 14 | 13 | 9 | 3 (Low sales?) |

Other Canadian Export Markets - at end 1989

- Antigua
- Bermuda - LU M KS, LIGHTS KS
- Canada L.F.
- Cayman Is.
- Santa Lomina
- St. Kitts
- St. Lucia

N.3. This info is not comprehensive - Canada are reporting exports (sales figures) without saying which markets.

Only have details of one market - PETER JACKSON

Bermuda, Ex. Canada P.J. KS L²s 60 mille (1985 only)

see 18/06/1990

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Check sales of LA MAURIER and PETER JACKSON LP + LF

Q.

Antigua
Aruba
Bahamas
Belize
Bermuda
Brazil
Colombia
Costa Rica
Cuba
Curacao/Netherland Antilles
Dominican Republic
Haiti
Jamaica
Margarita Is. (under Venezuela)
Mexico
Panama
Peru
St. Kitts & Nevis
St. Lucia
St. Maarten/Netherland Antilles
Trinidad & Tobago
Turks & Caicos Is.
USA
Venezuela
B. Virgin Islands / St. Thomas
Virgin Islands / St. Croix
St. Vincent
Grenadines, the
Barbados
Cayman Is.
Martinique

for David Chambers, Stats

from RHN Ryan, G.I.P.S.
15/06/1990 pm

We need to know sales in mtd in last 5 years.

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